



Department Stores

AKI Home
Bed Bath & Beyond
Bloomingdale's
Carson's / Bon Ton's
Federated/Macy's
JC Penney's
Kohls
Macys.com
Nordstrom
Nordstrom Rack
Sears / Kmart
Steinmart

Mail Order/Specialty

Amazon.com
Barbeques Galore
Crate & Barrel
Drugstore.com
Elm Street
Fry's Electronics
Gardener's Eden
Restoration Hardware
Right Start
Pottery Barn
Starcrest
Walmart.com
Williams Sonoma

Mass Merchandisers

Bi Mart
Fred Meyer
Menard's
Mills Fleet
Shopko
Walmart

Stationery/Craft

Office Depot
Staples

Warehouse Clubs

BJ's
Cost U Less
Costco Wholesale
Price Quest (Mexico)
Sams
Smart & Final

Gourmet

The Alley
Kamei Household
Kitchen World
Sur La Table

Miscellaneous

Anna's Linens
Bargain Wholesale (99¢ Stores)
Big Lots
Concord
Cost Plus
Crystal Promotions
Dollar General
Dollar Tree
Dorian's
Family Dollar
Four Seasons
JC Sales
JoAnn Fabrics
Leslie's Pool Supply
National Sales
Paddock Pools
Petco
PetSMART
R & B Home
Ross Stores
Vernon Sales
Volume Distributors



Drug Chains

Bartell Drug
CVS/pharmacy
Duane Reade
Price Less
Rite Aid
Walgreens

Drug Wholesalers

AmerisourceBergen Corp.
Cardinal Health
McKesson Corp.

Gen. Merch./Wholesalers

Alaska Housewares
Jensen Distributing

Grocery

A & P
Albertson's LLC / Safeway
Basha's
Bi-Lo
Bristol Farms
Canned Foods
Food 4 Less
Food City
Foodland
Fry's
Gelson's
H.E.B.
King Soopers
Kroger
Lucky
Pathmark
Publix
Raley's
Ralph's
Save Mart
Scolari's
Stater Bros. Markets
SuperValu
Trader Joe's
Vons
Wakefern
Whole Foods
Winn Dixie

Co-Op/Rack Jobbers

AMI
Associated Foods (Salt Lake City)
Cub Foods
Unified Western Grocers
West Coast Grocery

Hardware & Home Improvement

AllTrade
Armstrong Nursery
Excel Garden Products
Green Thumb/Green Arrow
L & L Nursery
Leslie's Pool Supply
Orchard Supply Hardware
Supply One

Grocery Wholesale/

Morgan & Sampson USA has divisions that specialize in grocery, drug, department stores, specialty, and mass. The Home Improvement division draws on this expertise and relationships to expand their business into these channels.



Kerri Cahoon

Regional Vice President GM
E-MAIL: kcahoon@morgansampsonusa.com
PHONE: (925) 469-9233 x103

ATA Distribution
Frys Electronics
McKesson
Savemart / Lucky
Scolari's
Supermarket Assoc.
Super Stores Ind.
Unified
Yosemite Wholesale

Tony Dyrda

E-MAIL: tdyrda@morgansampsonusa.com
PHONE: (925) 469-9233 x104

Albertsons / Safeway
C&S Wholesale (formerly Fleming)
Canned Foods/Grocery Outlet
Central Garden & Pet
Costco, Bay Area Division
Food Movers
Friedman Bros.
Frys Electronics
L&L Nursery Supply
Orchard Supply Hardware
Raley's
SSI

**Lew McCormick
Michelle Cherry**

Sales Team servicing Gourmet & Specialty Stores
(Store list available upon request)
E-MAIL: lmccormick@morgansampsonusa.com
E-MAIL: ghettler@morgansampsonusa.com
E-MAIL: mcherry@morgansampsonusa.com
PHONE (LEW): (925) 469-9233 x535
PHONE (GEORGE): (925) 469-9233 x530

Bay Trading
Beverly Fabrics
Big Tree Market
Boswell's
Brinton's
Cole Hardware
Cost Less Foods
Diddams
Kamei Housewares
Keller's
Key Market
Mar Val Foods
Modesto RV Center
Outdoor World
Pioneer Market Ten Dollar Store
West Marine
Yosemite Wholesale

Nancy Migneault

E-MAIL: nmigneault@morgansampsonusa.com
PHONE: (925) 469-9233 x105

Albertsons / Safeway
ATA Distribution
Beverages & More
C&S Wholesale
Cost Plus World Market
Jensen Distribution
Men's Wearhouse
Orchard Supply Hardware
Pottery Barn
Restoration Hardware
Tree of Life
Unified
Williams Sonoma
Z Gallerie

NORTHERN CALIFORNIA OFFICE

2150 Rheem Drive, Suite A - Pleasanton, CA 94588
Ph: (925) 469-9233 Fax: (925) 469-9244



Morgan & Sampson USA

Southern California
Key Account Responsibility

Chip Carter

CEO
E-MAIL: ccarter@morgansampsonusa.com
PHONE: (714) 894-0646 x224

Tom Paalman

President
E-MAIL: tpaalman@morgansampsonusa.com
PHONE: (925) 469-9233 x224

Dan Morgan

Executive Vice President
E-MAIL: dmorgan@morgansampsonusa.com
PHONE: (714) 894-0646 x202

Carol Maes

Regional Vice President HBC & GM
E-MAIL: cmaes@morgansampsonusa.com
PHONE: (714) 894-0646 x104

99 Ct Stores

Charles Conlen

E-MAIL: cconlen@morgansampsonusa.com
PHONE: (714) 894-0646 x244

Four Seasons

JC Sales

National Sales

U.S. Bargain

Vernon Sales

Volume Distributors

Matt Latowsky

E-MAIL: mlatowsky@morgansampsonusa.com
PHONE: (714) 894-0646 x235

AMI

Anna's Linen

Bristol Farms

Central Pet

Crystal Promotions

Fred 26 Imports

Gelson's

Gordan Enterprises

Magellan's Travel

Nitori (AKI)

Plaza Imports

Price Buster

Ralphs

Shaving Prophet

Smart & Final

Stater Bros. Markets

Starcrest

Unified Western Grocers

David Al-Hakeem

PACIFIC PIONEER NATIONAL PRODUCTS
E-MAIL: dza1212@gmail.com
PHONE: (714) 894-0646 x238

Bristol Farms / Lazy Acres

Clarks Nutrition

Gelson's

Jimbo's Naturally

Lassen's Natural Food & Vitamins

Mother's Market & Kitchen

Vitamin City

Whole Foods

HEADQUARTERS OFFICE

Please note that all invoice copies and commissions should be received at this address.

11155 Dana Circle, Cypress, CA 90630
Ph: (714) 894-0646 Fax: (714) 901-1002



Carlton Swan

Issaquah, WA
Vice President of Business Development
E-MAIL: cswan@morgansampsonusa.com
PHONE: (425) 391-1195

Costco Wholesale, USA
Costco UK
Boots

Vicki Youngers

Issaquah, WA
E-MAIL: vyoungers@morgansampsonusa.com
PHONE: (425) 391-1195

Amazon.com
Costco (GM and Hardlines)
Costco Mexico
Costco.com
Moteng - Rax & Alar
PriceSmart
Sur La Table
Target

Eddy Roddick

Issaquah, WA
E-MAIL: eroddick@morgansampsonusa.com
PHONE: (425) 391-1195

Amazon.com
Costco Food
Costco International
Includes Korea, Japan, Taiwan, Australia, Canada, and Mexico

Will Greene

Portland, OR
E-MAIL: wgreene@morgansampsonusa.com
PHONE: (503) 715-0202 x309

Alaska Housewares
Bi-Mart
Fred Meyer
GI Joe's
Kroger
Peyton's
Storables
Winco Worldwide

Jeni Doig

Portland, OR
E-MAIL: jdoig@morgansampsonusa.com
PHONE: (360) 477-0686

Alaska Housewares
Associated Food SLC
Bartell Drug
Bi-Mart
C & K Market, Inc.
C & S Wholesale Grocers
Costco Northwest
Harbor Wholesale Grocery
HiSchool
Horizon Distribution
Jensen Distribution
Kroger
LFS Seattle
Northwest Company Int'l.
Pacific Industrial Supply
Storables USA, Inc.
URM Stores
UWG Northwest
Unified Western Grocers
Winco Foods
Worldwide Distributors

Scott Mather

Portland, OR
E-MAIL: smather@morgansampsonusa.com
PHONE: (503) 715-0202 x311

IT Tech Support

ISSAQUAH, WASHINGTON OFFICE

1045 12th Ave., NW, Suite F2 - Issaquah, WA 98027
Ph: (425) 391-1195 Fax: (425) 391-4192

PORTLAND, OREGON OFFICE

4701 SE 24th Avenue, Building #3, Suite 1D - Portland, OR 97202
Ph: (503) 715-0202 Fax: (503) 715-0208



Tom Mernick

Regional Vice President
Scottsdale & Meridian
E-MAIL: tmernick@morgansampsonusa.com
PHONE: (480) 609-0888

Albertsons / Safeway
Associated Foods (Salt Lake City)
Babco
Leslie's Pool
Pet Smart
Petco
SAM's Club
Ski & Sea
SuperValu
Walmart

Nancy Migneault

E-MAIL: nmigneault@morgansampsonusa.com
Meridian
PHONE: (208) 288-4268

Albertsons / Safeway

Tony Dyrda

E-MAIL: tdyrda@morgansampsonusa.com
Meridian
PHONE: (208) 288-4268

Albertsons / Safeway

Janet Blunt

E-MAIL: jblunt@morgansampsonusa.com
Meridian, ID
PHONE: (208) 288-4268

Support - Idaho & Arizona
Walmart Specialist

SCOTTSDALE, ARIZONA OFFICE

34215 N. Black Mountain Pkwy., Suite 2
Cave Creek, Arizona 85331
Ph: (480) 609-0888 Fax: (480) 609-8780

MERIDIAN, IDAHO OFFICE

1940 South Bonito Way, Suite 170 - Meridian, ID 83642
Ph: (208) 288-4268 Fax: (208) 288-4267



Morgan & Sampson USA

New York
Key Account Responsibility

John Williams

E-MAIL: jwilliams@morgansampsonusa.com

PHONE: (516) 802-5469 x304

A & P
AC Moore
Adirondack
Babies R Us
Bed Bath & Beyond
Bloomingdale's
Bloomingdale's By Mail
Burlington Coat Factory
C & S Wholesale
Consumers Kitchens & Bath
Duane Reade
Harmon Stores
Kinray
Kitchen Collection
LeGourmet Chef
Levitz
Macy's Home/Federated Dept. Stores
Michael's
PC Richard & Son
Party City
Pathmark
QVC
Ross Stores
Sbars
Toys R Us Wakefern/Shoprite

NEW YORK OFFICE

436 Willis Avenue, 3rd Floor - Williston Park, NY 11596

Ph: (516) 307-9384 Fax: (516) 307-9386



Morgan & Sampson USA

Illinois & Massachusetts
Key Account Responsibility

Ed Russell

Westborough, MA
E-MAIL: erussell@morgansampsonusa.com
PHONE: (508) 523-6929

A-Hold/American Sales

Benny's
BJ's
Christmas Tree Shops
Costco Regional
CSN
CVS
Demoulas
Hannaford Bros.
Imperial Distributors
Kinney Drug
Marmaxx
Millbrook
Ocean State Distributors
Shaw's
Staples
Stop & Shop

Liz Darlington

Westborough, MA
E-MAIL: edarllington@morgansampsonusa.com
(508) 397-1526

Analyst

Phil Mullen

Westborough, MA
E-MAIL: pmullen@morgansampsonusa.com
PHONE: (774) 313-7332

BJ's
Big Y
CVS
Christmas Tree Shops
Imperial
Millbrook
Ocean State Job Lot
Paragon
Staples
Stop & Shop
Victor Company

Hal Zabrin

Arlington Heights, IL
E-MAIL: hzabrin@morgansampsonusa.com
PHONE: (847) 670-9003

Ace Hardware Corporation

Aldi
Blain's Farm & Fleet
BonTon Dept. Store
Crate & Barrel
LTD Commodities
Menard's
Mills Fleet Farm
Promotions Unlimited
Swiss Colony / Seventh Avenue
Shopko
United Hardware

ILLINOIS OFFICE

3115 N. Wilke Rd., Suite S - Arlington Heights, IL 60004
Ph: (847) 670-9003 Fax: (847) 670-0991

MASSACHUSETTS OFFICE

33 Lyman St., Suite 103 - Westborough, MA 01581
Ph: (508) 523-6929 Fax: (516) 802-5474



HAWAII MARKET

This unique territory requires resident personnel who understand the needs of their customers. Drastically impacted by the arrival of mass merchandisers and category killers, the local merchants have been forced to re-evaluate their strategies.

Sharon Carroll

Regional Vice President

E-MAIL: scarroll@morgansampsonusa.com

PHONE: (808) 235-3996

ABC Stores
Advantage Webco Hawaii
AmerisourceBergen Corp.
CPF Distributors
C&S Wholesalers
D&K Distributors
Diamond Head Dist.
Don Quijote Co.
Executive Chef
Island Distributors
Flora Dec Sales
Foodland Super Markets
T. Hara & Company
Kamaaina Distribution
Hawaii Paper Products
Henry Lamond
Home Depot

K.T.A. Super Stores
Kimberly & Assoc.
Longs Drugs (Hawaii)
Marukai Wholesale Markets
Machida Inc.
Maui Distributors
McKesson (Honolulu)
PBC Wholesalers
SMP Enterprises
Shearwater Distributors
Shirokiya
Star Markets
2XSell Marketing
TNT Sales
Times Super Market
USC International
Wal-Mart (Hawaii)

HAWAII OFFICE

P.O. Box 1649, Kaneohe, HI 96744

Ph: (808) 235-3886 Fax: (808) 235-3888



Morgan & Sampson USA

Additional U.S. Markets
Key Account Responsibility



TEXAS

Scott Lightbody

E-MAIL: slightbody@morgansampsonusa.com

HOME OFFICE

3021 LESLIE DRIVE

WYLIE, TX 75098

PHONE: (972) 489-8017

Cantoni, Inc.
Dollar General
Dunlaps
Family Dollar
Fiesta Mart
Garlands
Goody's
JC Penney
Kmart
Kroger
Lowe's
McKesson
Minyard Food Stores
Neiman Marcus
Sears
Stage Stores, Inc.
Super S
Tuesday Morning
United Supermarkets - TX

TEXAS

Jaime Shipman

E-MAIL: jshipman@morgansampsonusa.com

HOME OFFICE

14612 EAGLEMONT DR.

LITTLE ELM, TX 75068

PHONE: (214) 293-4709

AAFES
Brookshire Bros. & Grocery
Container Store
Garden Ridge
HEB/Pantry
Home Depot
Michael's
Pier One Imports

OHIO

Dean Ross

E-MAIL: dross@morgansampsonusa.com

HOME OFFICE

3497 BOOTJACK RD.

WILLIAMSBURG, OH 45176

PHONE: (513) 460-1379

FAX: (513) 460-1379

Cardinal Health
Kroger
Meijer (Michigan)

FLORIDA

Bob Rohl

E-MAIL: rrohl@morgansampsonusa.com

HOME OFFICE

1502 WATERWOOD DR.

LUTZ, FL 33559

PHONE: (727) 230-3562

FAX: (727) 230-2502

AmerisourceBergen
Beall's
Bi Lo
Navarro
Publix Supermarket
Rite Aid
Walgreen's
Winn Dixie

WISCONSIN

Rick Simon

Susan Lodl

E-MAIL: rsimon@morgansampsonusa.com

E-MAIL: slodl@morgansampsonusa.com

OFFICE & SHOWROOM

7515 HARWOOD AVE.

WAUWATOSA, WI 53213

PHONE: (414) 771-0550

FAX: (414) 771-0372

Bon Tons
Kohl's



Morgan & Sampson USA

International Markets
Key Account Responsibility



The United Kingdom

Carlton Swan

E-MAIL: cswan@morgansampsonusa.com

PHONE: (425) 391-1195

PHONE: (925) 469-9233 x530

Costco International

(Private Label & Branded)

Boots

Sainsbury

SuperDrug

Tesco

Waitrose

William Morrison

UNITED KINGDOM OFFICE

50 Aylesbury Road, Aston Clinton, Bucks, UK HP225AH

Ph: (44) 1296-632844 Fax: (44) 1296-631074